



Your source of consistent quality and care



Elcam Devices

Elcam Stopcocks

Elcam Accessories

# About Elcam Medical

Elcam Medical is a world class producer of disposable medical devices and components for the OEM market, and a provider of innovative solutions for specialized flow control needs.

Elcam Medical strives to provide the building blocks for safer and more effective fluid management in medical areas such as Intensive Care, Anesthesia, Dialysis, Interventional Cardiology & Radiology and Oncology.

As a worldwide leader of fundamental elements in fluid management systems such as stopcocks and manifolds in the OEM markets, Elcam maximizes efforts to provide customized solutions to our customers greatest needs and challenges.

With a commitment to provide an excellent customer experience, Elcam Medical global teams incorporate into all our services both professionalism and care in a way that exceeds industry standards.



## Solutions

Elcam's Solutions focus on enhancing patient and caregiver safety in four areas of clinical expertise. Our innovative solutions are designed to truly meet your customers' needs and provide you with differentiating advantages.



Intensive Care & Anesthesia



Dialysis



Interventional Cardiology & Radiology



Oncology

# The Elcam Medical Advantage

## Vast Product Range:

Not only does Elcam Medical produce the widest range of high quality disposable medical devices for fluid control, but we also provide specialized support with design and development, as well as process engineering, so that we can turn your idea into a reliable, working product. We consider our team part of your team.

## Unparalleled Customer Experience:

Our concerned professionals – from our sales team to engineers to our customer service representatives to our managerial staff – interface with our clients at the human level during every step of the process.

## Clinical Know-How and Expertise:

With more than 40 years in the medical device market, Elcam Medical expertly offers flexible solutions based on specific customer needs. We work in close cooperation with our OEM customers, key clinicians, and inventors, to explore market needs and trends.

## State of the Art Design and Manufacturing Capabilities:

Combining sophisticated equipment with superior facilities, our highly automated processes ensure production of consistently high quality products, at any quantity, large or small.

## Quality Assurance:

Elcam Medical is experienced in working under tight deadlines, without compromising quality. Elcam is committed to working according to all applicable laws and regulations, and operates in compliance with 21 CFR 820 and ISO 13485:2016 throughout the products life cycle. Most of our products are 510(k) cleared. Our stopcock and Manifolds are CE approved for non-sterile products.

## Global Presence:

Elcam Medical currently has four manufacturing facilities- two in Israel and two in Italy. We have marketing subsidiaries in the US and Europe, as well as sales representatives in Asia and South America.

## Business Philosophy and Structure



Incorporating and executing our mission throughout our sub-brands, Elcam Medical strives to balance quality with quantity so our customers may access the opportunities offered when value meets volume.

### Elcam Devices

Representing our commitment to the OEM market and our obligation to remain innovative and current, Elcam Devices includes 3 product lines – Patient Monitoring, Medication Delivery and Interventional Procedures. Each including dedicated devices developed in an effort to create solutions for real flow control problems with an emphasis on patients and care givers safety.

### Elcam Stopcocks

As the world leader in OEM stopcocks we are able to offer you the widest range of disposable medical devices for fluid control for all related applications, including our unique Marvelous stopcock designed for reducing blood related contaminations. Our stopcocks can be customized to meet your specific needs, and they are delivered with the unique Elcam customer experience.

### Elcam Accessories

Elcam Accessories is the Elcam Brand for sourcing your everyday needs of devices for medical fluid control applications, such as IV Therapy and dialysis sets. Elcam Accessories offers the widest range of devices available for you from only one source, whether it is an injection site, an IV filter or a clamp, at any size and any quantity with Elcam's excellent service and support.

## History & Future

Founded in 1970 as a mold and tool manufacturer, Elcam Medical is located on Kibbutz BarAm in Northern Israel.

In 1981, Elcam Medical developed its own product line with an emphasis on stopcocks. By the mid 1980s, Elcam Medical was selling medical components to both the US and European markets and in 2001 established Elcam Medical Inc. in the US, with facilities in Hackensack, NJ.

In an effort to continuously broaden our product lines while remaining committed to quality and customer care,

Elcam Medical acquired Lucomed SPA, located in Italy, in 2010. Through our acquisitions we are now able to offer our customers a vast product range, expand our manufacturing capabilities and deliver products for all their flow control needs.

We at Elcam believe the medical world and the medical device field in spite of their known conservatism are changing. In the last years, Elcam has been exploring what we believe will be the growth engines of tomorrow, so we can take part as a leader amongst these upcoming changes.

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